

## M39 Project Meeting & Workshop SSERR Service

- What** >> DEMOSOFC project- MONITORING & Workshop promoted by European Commission DG R&I - SSERR service on the Exploitation project activity
- When** >> November 19<sup>th</sup> - 20<sup>th</sup>-21<sup>st</sup>, 2018
- Where** >> Politecnico di Torino

### FIRST DAY – November 19<sup>th</sup> 2018

**Room:**

Sala Cafaro, Energy Department Door 5, Politecnico di Torino (C.so Duca degli Abruzzi 24, 10129 Torino)

14:00 – 14.15 **Welcome**

14:15 – 15:00 **Project Overview** (Massimo Santarelli - PI - POLITO)

15:00 – 15:45 **WP3 Installation of the DEMO** (Tuomas Hakala – CONVION, Marta Gandiglio - POLITO). Objectives, achievement; deviations; lessons learnt. **Discussion about the commission of the 3<sup>rd</sup> SOFC module.**

15:45 – 16:15 **Coffee break**

16:15 – 17:00 **WP4 Operation of the DEMO** (to be defined SMAT, Tuomas Hakala - CONVION, Marta Gandiglio - POLITO). Objectives, achievement; deviations. **Discussion on: 1<sup>st</sup> SOFC module operation during the first year (reasons for maintenance, failures and stops), 2<sup>nd</sup> module commissioning, 1<sup>st</sup> SOFC module degradation rate, stack replacement management during the project, other expected maintenance during the DEMO operation.**

17:00 – 17:45 **WP5 Analysis** (Markus Rautanen - VTT).. Objectives, activities on going. **Discussion on results from the first year of operation of the 1<sup>st</sup> SOFC module. Key Performance Indicators (KPIs) will be shown for the first operational period.**

19:30 – 22:00 **SOCIAL DINNER (City Centre)**

### SECOND DAY – November 20<sup>th</sup> , 2018

**Room:**

Sala Cafaro, Energy Department Door 5, Politecnico di Torino (C.so Duca degli Abruzzi 24, 10129 Torino)

- 09:00 – 09:30 **WP1 Management & Coordination** (Massimo Santarelli - PI – POLITO with the collaboration of Claudia Sibilla)
- 09:30 – 10:00 **WP7 Dissemination, Communication** (Massimo Santarelli - PI – POLITO with the contributions of Maria Costanza Candi, Claudia Sibilla). Objectives, achievement, ongoing activities
- 10:00 – 10:30 **WP6 Exploitation** (to be defined - Imperial College London). Objectives, achievement, ongoing activities. **Discussion on the current status of activities, expectations from the consortium and the FCH-JU (also in relation to the October 8<sup>th</sup> meeting in Brussels. Definition of short term and long term goals for the market and exploitation analysis-**
- 10:30 – 11:00 Coffee break
- 11:00 – 12:00 **WP6 Exploitation** (to be defined - Imperial College London). Objectives, achievement, ongoing activities & how to match SSERR activities into the project exploitation achievements
- 12:00 – 13:00 **Round table discussion on the project goals and future steps**
- 12:30 – 14:00 Light Lunch
- 14:00 – 17:00 **Visit to the DEMO Plant** (Collegno - Turin) and wrap-up

### **THIRD DAY – November 21<sup>st</sup>, 2018**

**Room:**

Meeting room 3<sup>rd</sup> floor, Energy Center Politecnico di Torino (Via Paolo Borsellino 38/16, 10138 Torino)

- 9:00 – 9:30 **Ice breaking** (Alessia Melasecche Germini – SSERR Service under the commitment of European Commission DG R&I)  
Welcome, introducing participants presenting the ESS agenda. Introducing the main elements connected to exploitation and value creation.
- 9:30 – 11:30 **Achieving Project Goals Part I – Characterization Table**  
Reviewing Key Exploitable Results, working groups to further develop, fine-tune the Characterization Table (a working group for each KER). At the end of the session, each group will have 3 minutes to present their KER and collect feedback from the other participants.
- 11:30 – 11:45 Coffee break
- 11:45 – 13:00 **Achieving Project Goals Part I – Characterization Table Continuation**
- 13:00 – 14:00 Light Lunch

**14:00 – 15:00 Achieving Project Goals Part II – Addressing Risks**

Addressing Risks: completing and discussing the priority map, working groups to further develop, fine-tune the Risk Matrix (a working group for each KER). At the end of the session, each group will have 3 minutes to present their priority map and collect feedback from the other participants.

**15:00 – 16:00 Towards an effective Exploitation Strategy – Lean Canvas Model**

Presenting the Lean Canvas Model and practicing it in plenary.

**16.00: – 16:30 Wrap-up**

Collecting ESS feedback forms, wrapping up & Closing Remarks.